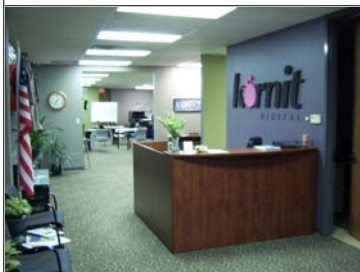
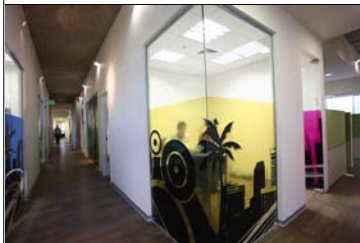




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## Monthly Updates

### Kornit to Open New Offices in Europe and Asia Pacific

Kornit Digital is happy to announce that the company will be opening its Front Service & Support Operation in both Europe and Asia Pacific. These new operations will be a part of the company's goal to provide fast, direct and top professional support to its clients around the globe, and to improve customer satisfaction.



*Kornit Headquarters, Rosh-Ha'Ayin, Israel*

Kornit Digital Europe (KDEU) and Kornit Digital Asia Pacific (KDAP) will be officially opened during the spring of 2010. The offices will provide full direct support services to their territorial customer base, including handling all deliveries of consumables and spare parts and managing a local inventory for increased availability and short lead times. The offices will also include a demo room for hands-on demonstrations and a training center that will offer a variety of professional training sessions, including technical operation and maintenance training, and comprehensive applications training of art & pre-press sessions.

More information coming soon...

### It's Time to Visit Kornit North America New Offices!

Kornit Digital North America has finally moved into its new offices!

We would like to invite you to visit our new North American Branch offices located at 9077 North Deerbrook Trail in Brown Deer, WI!

The new offices include an expanded ICS Service Department Center, complete with clean room facilities and training & demo center facilities. In addition, the branch has expanded warehouse facilities for handling larger capacity and improving response time on orders.

To schedule your visit, please contact [miriams@kornit.co.il](mailto:miriams@kornit.co.il).

## Event News

### ISS Atlantic City Coming Up!

March 12-14, 2010 | Atlantic City, NJ, USA | Booth # 245

ISS Atlantic City is the industry's leading event for the East Coast region in the decorated apparel and imprinted products industry, with over 6,500 attendees and close to 230 exhibitors.

Kornit Digital will exhibit together with Richmond Graphics, our distributor for East-Coast USA, and will showcase the new **Kornit Breeze 921** Direct-to-Garment entry-level printer. Kornit's will be conducting live-demonstrations, during all exhibition hours, at **Booth # 245**.

To book an appointment please email [paulb@kornit.co.il](mailto:paulb@kornit.co.il) or dial:

Phone: +1.414.354.0905 (for international visitors)

Toll Free: 888.456.7648 (for USA visitors)

[Read More...](#)



Atlantic City Convention Center, NJ, USA

### More Upcoming Events

**Dax Chicago** | April 30— May 1, 2010 , Chicago IL, USA.

New for 2010, the Decorated Apparel Expo is coming to the Chicago Area! Kornit will exhibit with SPS-I, our local distributors for Mid-West USA, showcasing the Kornit Breeze 921 entry-level printer.

[Read More...](#)



## Kornit in the News

### Wet-on-Wet

Digital Textile Magazine, February 26, 2010

“The process of Direct-to-Garment digital printing is constructed of several crucial building blocks, and the fixation chemistry is truly the cornerstone of the process”. Paul J Borucki presents the different pre-treatment methods available to customers and explains the importance of chemistry in achieving a durable print.

[Read Full Article...](#)



### Check out Kornit's Live Video from ISS Long Beach 2010!

Once again, the ISS Long Beach Show was another successful event for Kornit. During the event, Kornit showcased its new Kornit Breeze 921 entry-level printer demonstrated printing on light & dark garments at full production speeds!

[Watch Kornit's ISS Live Video!](#)



## Kornit Breeze 921 | FAQ

### What kind of businesses is the Breeze designed for?

The Breeze provides an affordable solution for garment decorators, photographers, event producers, promotional product sellers, online businesses and others that wish to expand their print offering, to create greater value to their customers, and enjoy additional high margins revenue.

### When would the Breeze be available for sale?

The Kornit Breeze 921 begun internal and customer Beta testing in February 2010 and is planned to be released for sale during Q2 2010. Like other Kornit products, the Breeze will be sold to end customers by Kornit's [worldwide distribution channels](#).

### What kind of ink does the Breeze use and what are the consumption rates?

The Breeze features Kornit's market leading Wet-On-Wet technology, using water-based CMYK and white, field-proven, low cost ink. Ink consumption evaluations are being conducted as a part of the Beta program and will be included in an ROI model provided to all customers.

### What is the ink price?

Even though business models for entry-level printers are known for their high ink costs, Kornit has decided to maintain its successful business model and to offer its customers the unmatched advantage of having the lowest ink costs in the marketplace for the Breeze 921. We are therefore pleased to announce that Kornit water-based ink for the Breeze will remain at the price of \$180/€140 per liter.

### Where can I see the Breeze in action?

The Breeze will be demonstrated at ISS Atlantic City NJ, USA, from March 12 to March 14, 2010. The Breeze will also be available for demonstrations at our North American offices in Milwaukee, starting April 1<sup>st</sup>. To schedule a demo please email [paulb@kornit.co.il](mailto:paulb@kornit.co.il).

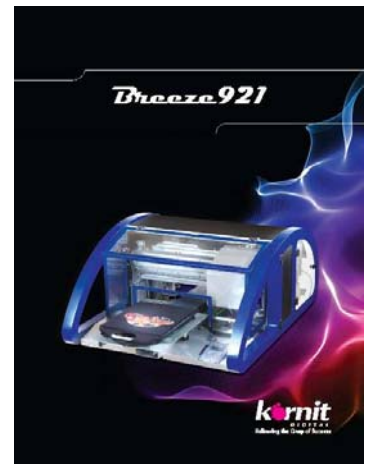
### How about warranty?

The Breeze comes with a one year warranty comprised of a variety of technical and application support services such as hotline & remote support, onsite visits and spare-parts. In addition, the warranty includes ongoing hardware & software training, as well as pre-press & file preparation training.

### Book your Kornit Breeze 921

With more than 45 orders already confirmed prior to its release scheduled for Q2 2010, we want to make sure we meet delivery time for your order. If you're considering adding the new Kornit Breeze 921 to your business, please don't forget to submit an "Application of Interest" and join our waiting list!

[Online Application of Interest](#)



[Download Brochure](#)



For more information  
about the Breeze 921  
[Click here](#)

## Kornit Customer Review

### Kornit's Printing Solutions >> Putting Customers at Ease

After more than 10 years being a part of the garment decorating market and running an embroidery business, we have experienced the many changes that it has gone through with time. We became interested in direct-to-garment printing since we realized this technology is in fact the future.

When we decided to add DTG equipment to our business, we chose Kornit because it is not only the best but it does what no other printer can. With our Kornit Thunder 932-6 (known as the 932NDS), advantages are numerous - the auto pre-treat system integrated into the machine helps us save a lot of time and reduce costs, the inks are more true and representative to the files we work with, the vibrancy of the final print compared to others, the ability to print on many substrates, the quickness of the machine and the comprehensive support from the North America ICS Department.

Choosing the Kornit has certainly complimented our embroidery business, and even when experiencing minor problems here and there, Kornit and their distributor have been there to reach very quickly. I can definitely say that the machine truly lives-up to our expectations.

We all have experienced a slow down with the economy being what it is and our customers that represent a large cross section of companies and industries have all been effected. When we tell prospective customers we are using the Kornit they all tell us about horror stories with other printers. I think the Kornit puts them at ease knowing the quality they will be getting. As far as overall profit margin we are pleased with the results. Having the Kornit has increased our business and helped us tremendously.

**-Bob McCormack, KM Specialties, Vernon, NJ, USA**

#### About KM Specialties

*KM Specialties have been in business for more than 10 years with the last 7 at 11 Vernon Crossing Rd. Vernon, NJ 07462. The company offers DTG printing, embroidery and rhinestone designs and carries out both retail and contract work. KM Specialties mostly service individuals and large companies who focus on general appeal t-shirts, school sites and sites that are type specific.*



**ContractDTG**  
Contract Digital Printing



Bob McCormack, Owner of  
KM Specialties, NJ

**"we chose Kornit because it is not only the best but it does what no other printer can."**



Kornit Thunder 9326

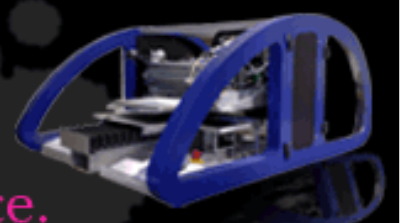
**"I can definitely say that the machine truly lived-up to our expectations. "**

#### Contact KM Specialties

W: [www.contractdtg.com](http://www.contractdtg.com)  
E: [kmspecialties@gmail.com](mailto:kmspecialties@gmail.com)  
P: 973.764.3840

**kornit**  
DIGITAL  
Following the Drop of Success

**Kornit Breeze 921**  
Small printer. **Big difference.**



## Support Updates

### March Maintenance Tip

Kornit uses industrial spectra print heads that contain 256 nozzles per head. When working in a lint-saturated environment, print head nozzles tend to clog up with dust, fibers, chemicals and more. To insure that the nozzles are up to the job, the print heads need to be examined once every 4 hours by performing a nozzle test. The test allows you to identify any plugged nozzles and to treat them accordingly by purging the heads and cleaning their surface with lint-free towels and wiping fluid. By diagnosing the head condition in a timely manner, treating the print heads would be a quick process lasting only a few minutes.

\* Yellow print-heads nozzle tests are difficult to examine due to the brightness of the yellow color. In order to successfully inspect the print head condition, it is recommended to use a blue LED flashlight.

For more information about print head maintenance, email [support@kornitICS.com](mailto:support@kornitICS.com)



**kornit ICS**  
Experts @ your service



Nozzle test sample

## Special Announcements

### Please Welcome Kornit New Distributors!

Kornit is very excited to announce the appointment of new distributors to our team!

#### ALBIS S.A

Dealer for Peru

Phone: +51.1.411.6300

Email: [arolando@albis.com.pe](mailto:arolando@albis.com.pe)

Website: [www.albis.com.pe](http://www.albis.com.pe)



#### Norde International Distributors

Dealer for the Philippines

Phone: 63.2.435.4899 / 435.9288

Email: [sales@norde.com.ph](mailto:sales@norde.com.ph)



For Kornit's full list of distributors [click here](#)



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#### Kornit Digital North America Inc.

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Tel: 414-354-0905 Fax: 414-354-0906